

elauwit

NETWORKS

who we are





Internet, video, telecom-related services & support

el-ah-wit: American Indian word for “hunter”

**Installed & operate networks in 40 states with
90,000+ MDU residents**





What makes a great “enabler” of a niche market provider:

- deep understanding of the niche customer base
- product expertise and standardization (focus)
- innovation – skate to where the puck is going to be...



understanding students...

- **Southpark has always existed**
- **Google has always existed**
- **blocking WiFi isn't cool**
- **excellent service doesn't involve talking**





product trends...

- **ride the “wave” of limitless wholesale bandwidth - work well with others**
- **focus on tech that enables the path of simplicity (ease of accessing connectivity) – run from proprietary technology**
- **leverage connectivity (embrace m2m, IoT, and other acronyms)**

elauwit

NETWORKS

