SUCCESS-THEMED SESSION

Howdy, Partner. Successful Models You Need to Know About
Hilda Legg
Rural Economic Development Consultant, Legg Strategies

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CEO, Federated and Farmers Telephone

David Kramer
Senior Director, Corporate Strategy and Development, Cincinnati Bell
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CEO, Warren Electric Coop/North Central Telephone Coop

Johnny McClanahan
President & CEO, NCTC
Offering Symmetrical
50 Meg
300 Meg and
1,000 Meg=(1Gig)

• **Federated Telephone (1952)**
  • 19 Exchanges
  • 8 Counties – 66 Townships
  • 5,250 Subscribers
  • 2,007 Square Miles
  • 2,805 Miles of Fiber

• **Farmers Mutual Telephone (1904)**
  • 9 Exchanges
  • 5 Counties – 29 Townships
  • 1,816 Subscribers
  • 771 Square Miles
  • 1,225 Miles of Fiber

All-Fiber Network since 2009
FTC’s All-Fiber Network Surrounding the City of Appleton, MN

Yellow Area is 1,000 Meg=1Gig areas of Internet service.

FMTC’s All-Fiber Network Surrounding the City of Madison, MN

*Note Previous construction along 8th Ave and Main Street
## 2022 Grant Projects

**Small Cities Coronavirus Community Development Block Grant Program (CDBG-CV)**

<table>
<thead>
<tr>
<th>City of Appleton Project</th>
<th>City of Madison Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,760,111.71 Grant Money</td>
<td>$2,468,993.50 Grant Money</td>
</tr>
<tr>
<td>$1,680,470.29 FTC’s Portion</td>
<td>$1,600,000.00 FMTC’s Portion</td>
</tr>
<tr>
<td>819 Locations to be built</td>
<td>745 Locations to be built</td>
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</tbody>
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Proposal to City of Appleton 2008 (unsuccessful)
City of Appleton application to Economic Development in 2012 (unsuccessful)
Proposal to City of Madison in 2016 (unsuccessful)
Broadband Speed Options to be Offered in the City of Appleton and the City of Madison

Happy Home
300M/300M Integrated Home Wi-Fi

GIGL Home
1Gig/1Gig Internet Integrated Home Wi-Fi
altafiber – ILEC Operating Area
Altafiber – Transforming a 150 year old Telco
David Kramer
Senior Director of Corporate Strategy and Development
altafiber
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(513) 608-7236
Mission to improve the quality of life for our members

Directors received feedback from members about internet needs

Staff was challenged to be a part of the solution

- Founded in 1938
- Headquartered in Bowling Green with 4 outlying offices
- Serves 8 counties in South Central Kentucky
- 70,000 members
- 160 employees
- Over 5,700 miles of transmission and distribution electrical lines
- 3,000 miles of fiber and passing 31,000 members
Mission to improve the quality of life for our members and customers

Approached by developers to serve new areas because reliable internet was not available

Opportunity to partner our experience with Warren RECC’s infrastructure

- Founded in 1951
- Headquartered in Lafayette, TN with 4 business offices
- Serves 10 counties in Northern Middle TN and South Central KY
- 22,000 customers
- 89 employees
- 5,425 Miles of fiber deployed
- 100% of original area served by fiber technology
- Gig internet service available in all areas