

EDITORIAL DIRECTOR

Scott DeGarmo

PUBLISHER
Nancy McCain
nancym@bbcmag.com

CORPORATE EDITOR, BBP LLC Steven S. Ross

steve@bbcmag.com

EDITOR

Masha Zager masha@bbcmag.com

ADVERTISING SALES
Irene G. Prescott

irene@bbcmag.com

MARKETING SPECIALIST Meredith Terrall meredith@bbcmag.com

DESIGN & PRODUCTION
Karry Thomas

CONTRIBUTORS
Joe Bousquin

David Daugherty, Korcett Holdings Inc. Richard Holtz, InfiniSys W. James MacNaughton, Esq.

Henry Pye, RealPage Bryan Rader, Bandwidth Consulting LLC Robert L. Vogelsang, Broadband Communities Magazine

BROADBAND PROPERTIES LLC

PRESIDENT & CEO Scott DeGarmo

SENIOR VICE PRESIDENT CHIEF FINANCIAL OFFICER Himi Kittner

VICE PRESIDENT,
BUSINESS & OPERATIONS
Nancy McCain

AUDIENCE DEVELOPMENT/DIGITAL STRATEGIES

Norman E. Dolph

CHAIRMAN OF THE BOARD Robert L. Vogelsang

> VICE CHAIRMAN The Hon. Hilda Gay Legg

BUSINESS & EDITORIAL OFFICE BROADBAND PROPERTIES LLC 1909 Avenue G Rosenberg, Tx 77471 281.342.9655, Fax 281.342.1158

Www.broadbandcommunities.com



Broadband Communities (ISSN 0745-8711) (USPS 679-050) (Publication Mail Agreement #1271091) is published 7 times a year at a rate of \$24 per year by Broadband Properties LLC, 1909 Avenue G, Rosenberg, TX 77471. Periodical postage paid at Rosenberg, TX, and additional mailing offices. POSTMASTER: Please send address changes to Broadband Communities, PO Box 303, Congers, NY 10920-9852. CANADA POST: Publications Mail Agreement #40612608. Canada Returns to be sent to Bleuchip International, PO Box 25542, London, ON N6C 6B2.

Copyright © 2011 Broadband Properties LLC. All rights reserved.



Editor's Note -



Community Building

The Web may be worldwide, but many of its benefits are hyperlocal.

known for almost 10 years as Broadband Properties, and before that as Private & Wireless Broadband, becomes **BROADBAND COM-MUNITIES**. We're excited about the name change because it highlights broadband's capacity to strengthen and even create communities — not just virtual communities of interest but real, placebased communities.

In an interview in this issue, Verizon's Tom Nugent says the communications platform Verizon uses in FiOS-enabled buildings can "help make an apartment a longer-term home and help build a community."

That's consistent with my personal experience of using broadband in a large apartment community and, more recently, in a small town. Paradoxically, the same technology that helps me stay in touch with distant relatives and share obscure etymologies in a worldwide word-lovers' forum also lets me know what produce I'll find at my local farmers market and what's showing at the local art gallery.

Because affordable high-speed broadband is a necessity for business, broadband also builds communities by encouraging economic activity (or, at the very least, by keeping employers from leaving).

This issue focuses on municipal fiber networks – which are often launched specifically for purposes of economic development – and features Santa Monica City Net, Palm Coast FiberNET and others that have succeeded at this mission. The Municipal Broadband section reveals their successful strategies.

We've also expanded our online fiber deployment database at **www.fiberville. com** to include the local benefits of fiberto-the-home networks. Here's a sampling

of the information we've collected about the community benefits from fiber:

- HomeServe USA expanded its call center in the Chattanooga area "because of the availability of highquality employees combined with the robust telecommunications and data infrastructure available in the area."
- Media General opened a new printing production facility in Bristol, Tenn., to produce and distribute seven Southwest Virginia newspapers. Jim Hyatt, Media General's regional VP and publisher, said high-speed data transfer and reliable fiber optics were the main reasons for locating the facility there.
- Danville (Va.) Dental Associates recently opened its fourth office and says the nDanville network made it possible. Dr. Albert Payne said the company "wouldn't go out there if the network wasn't available for us. You want to have access to all the charts from all the different locations at one time."
- The State of the City report for Monmouth, Ore., said the city has been judged "cool" by big-city and national media: "One of the biggest 'coolness' factors turns out to be the availability of broadband Internet and other modern telecom services. ... Key [to business] is the availability of a broadband connection so that they can access their markets."

Write and let me know how your community is benefiting from broadband.

Masha Zager
masha@bbcmag.com.